

**PRESS RELEASE**  
**FINANCIAL RESULTS OF FISCAL YEAR 2017**

ELASTRON S.A. – STEEL SERVICE CENTERS reported the financial results for the fiscal year 2017 according to the International Financial Reporting Standards (IFRS).

The Group's turnover posted significant improvement reaching € 90.4 million from € 75.2 million in the previous year posting an increase of 20%. Gross profit stood at € 13.3 million or 14.7% of total sales, versus € 11.6 million or 15.4% of total sales in 2016, whereas results before interest and taxes (EBIT) amounted to € 6.9 million versus € 5.0 million. The results before interest, taxes, depreciation and amortization (EBITDA) also increased to earnings of € 9.4 million versus earnings of € 7.4 million, whereas results before taxes settled at earnings of € 3.1 million versus earnings of € 2.3 million in the previous year. It should be noted that due to the change of the consolidation method of certain companies within the Group as result of its corporate restructuring, the consolidated financial statements of the Group are not directly comparable to the ones of the previous year.

On the parent company level, the turnover settled at € 89.1 million versus € 70.1 million in the previous year posting an increase of 27%, whereas gross profit amounted to € 12.4 million or 13.9% of total sales, compared to € 10.2 million or 14.5% of total sales in 2016. The results before interest, taxes, depreciation and amortization (EBITDA) increased and amounted to € 5.2 million versus € 3.8 million, whereas the results before taxes settled at earnings of € 0.03 million compared to earnings of € 0.2 million in 2016.

The increase in the turnover of the Group reflects the stronger business activity of the steel unit resulting from the higher market share in the Greek market and the stronger penetration of the international markets, as well as from the higher raw material prices which prevailed during the year compared to the previous one. It is also worth noting that the exports represented 29% of turnover compared to 14% in the previous year. With regard to Group's plan calling for economies of scale through the aggregation of business activities, the Group completed in the beginning of the 3<sup>rd</sup> quarter 2017 the acquisition of Tata Steel's participation stake in the company METALPRO SA, in which ELASTRON now holds the majority stake. At the same time within the year, the Group implemented investments in new machinery equipment targeting the upgrading of its products' quality as well as its entrance into new product categories with significant growth prospects.

In the Group's agricultural unit, the merger between the companies ELASTRON AGRICULTURAL SA and THRACE GREENHOUSES SA through the absorption of the former by the latter was approved in the beginning of the second half of 2017. Through the merger, the aim of the new company in which ELASTRON participates with an equity stake of 49% is to further strengthen its results via higher production capacity, the reduction of its operating costs and more efficient organization.

Finally, the results in the Group's energy unit posted an improvement due to the reduction of the operating and financial cost thus contributing notably to the consolidated financial results.

The Group's business course in the following year is expected to depend significantly on the potential maintenance of a stable environment in the Greek economy, the improvement of the business regulatory framework, as well as the immediate implementation of investments in the areas of infrastructure, energy, logistics, tourism and agricultural production. At the same time, the uncertainty with regard to the geopolitical developments and the risk of a trade war between the USA and China through the imposition of tariffs on various products creates uncertainty with regard to the development of raw materials prices and consequently with regard to the course of the sector and the evolution of the Group's results.

Under the above developments, once again the objective of the Company for the year 2018 is to further increase exports, penetrate the Greek market as well as produce and distribute new products of higher added value. At the same time, the Management continues its efforts towards the contraction of the operating and financial cost as well as the further improvement of the Group's financial structure.

Note: The "Financial Data & Information" for the fiscal year 2017 of ELASTRON SA will be posted on Friday 20 April 2018 along with the "Annual Financial Report according to IFRS" at the Company's website [www.elastron.gr](http://www.elastron.gr) as well as at the website of the Athens Exchange [www.helex.gr](http://www.helex.gr) .